



africashew240

2013

A F R I C A N C A S H E W A L L I A N C E

Growing the African Cashew Industry!

CONTENTS

- 3 A message from the President
- 4 ACA in a Nutshell
- 5 Governance & Team
- 6 World Cashew Map
- 8 From Seed to Snack: Components of the Cashew Value Chain
- 10 ACA in Review: 2013 Activities & Achievements
- 15 2013 Financial Highlights
- 16 2013 ACA Members
- 17 Founding Members & Partners
- 18 2013 By the Numbers





Message from the President

Dear Cashew Colleagues,

2013 was a very busy and fruitful year for the African Cashew Alliance. From the 8th annual ACA World Cashew Conference to a growing community of ACA Seal-approved processors, the African cashew industry has become the center of the global market and the ACA is at the forefront of this progress.

This year, the ACA World Cashew Festival and Expo 2013 in Accra, Ghana served to highlight the dynamicity of the African cashew sector. The 2013 Conference was undoubtedly a success, with over 350 participants from over 30 countries. Once again the largest cashew industry event in the world, the conference was a powerful demonstration of the tremendous growth in the African cashew industry and ACA's role in facilitating market developments between African cashew market stakeholders and foreign companies, partners, buyers, and investors.

Our role as an industry leader is to create new business opportunities for African cashew stakeholders. With 6 processors approved under the ACA Food Safety, Quality, and Sustainability Seal in 2013 and 7 currently under implementation, as well as the expansion of the program to East Africa, the Alliance is helping add value for processors and distinguishing high-quality processors for international buyers.

This year, our diverse group of members benefited from our expanding market information systems, which now includes up-to-date RCN prices on our website, as well as weekly and monthly market analysis. The various new partnerships that ACA established this year have further strengthened ACA's access to market information, and will allow us to provide even better services to members in the future. Beyond these benefits, many processors throughout the continent have gained value and increased capacity through technical assistance and business advisory services.

I am excited to close out my first year as ACA President and am greatly looking forward to what is ahead. We are a company whose source for inspiration and motivation are our members and partners. On behalf of the ACA, the Executive Committee, and our stretching network of cashew business stakeholders, we deeply appreciate your continuing trust and support.

We all look forward to a more prosperous year to come in 2014!

Georgette Taraf

2012 - 2014 ACA President



ACA in a Nutshell

The African Cashew Alliance was established in 2005 as an alliance of African and international businesses with an interest in promoting a globally competitive African cashew industry. Today, more than 180 member companies work under the ACA banner and represent all aspects of the cashew value chain, including producers, processors, traders, and international buyers.

OUR VISION

A globally competitive African cashew industry that benefits the value chain – from farmer to consumer.

OUR MISSION

Support the African cashew industry by

- Providing technical assistance and facilitating investments
- Promoting market linkages and international standards
- Sharing information and best practices

OUR OBJECTIVES

- Increase processing of cashew within Africa
- Improve competitiveness and sustainability of the African cashew industry
- Facilitate public-private cooperation for the cashew sector

5-YEAR TARGETS

More than 200,000 MT cashew processed in Africa by 2015

Partnership agreements in 12 countries in Africa by 2015





Governance & Team

ORGANIZATIONAL STRUCTURE

The **Executive Committee** (EC) is the ACA's governing body, providing strategic direction, general guidance and oversight to the ACA Secretariat. The EC is elected for two-year terms by the core ACA members and consists of seven seats: five candidates from private sector companies registered in Africa's cashew-producing countries (i.e. no shares or other institutional relationship with an overseas company), and two candidates from international companies that have invested in cashew processing in Africa. The seven EC members convene twice a year.

The **Advisory Board** consists of delegates from organizations providing more than USD 50,000 of funding per year. The Board has a veto right regarding the use of ACA funds and provides advice on ACA programming. There are no statutory limits to being an Advisory Board member.

The **Secretariat** manages program development and implementation, and is responsible for daily ACA operations; including event management, marketing and promotion, communications, elections, technical assistance, membership, and fundraising. The Secretariat is based in Accra, Ghana and has 12 permanent staff.

The **Steering Committee** provides input and is responsible for presenting proposals and country-specific information to the Executive Committee and the Secretariat. Its participants are appointed by national private cashew business associations or ACA national committees. As of the end of 2013, ACA has 11 official steering committees.

The **National Committees** or National Private Cashew Business Associations partner with ACA to disseminate information, promote and advocate for cashew business, and represent ACA at the national level.

ACA Members are individuals or private and public institutions involved in the cashew sector. Members pay an annual membership fee based on their status and are in charge of electing the Executive Committee every two years.

To find out more information about the benefits of being a member visit our membership page. www.africancashewalliance.com/member

Executive Committee

President

Georgette Taraf, Benin Gold , Benin

Vice Presidents

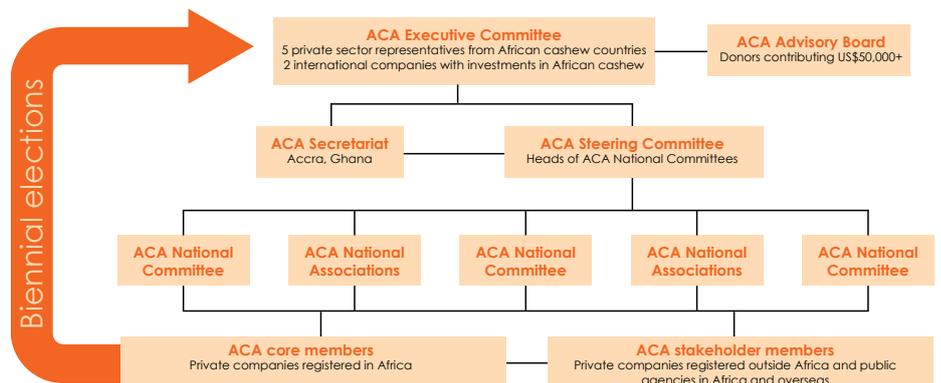
Koffi Yao Appia, COOPRADI, Côte d'Ivoire
 Edgar Maokola-Majogo, Southern Jumbo Cashew, Tanzania

Executive Committee Officers

Tola Faseru, Colossus Investments Ltd., Nigeria
 Jace Rabe, Tolaro Global, USA
 Venkatesan Rajkumar, Rajkumar Impex, India
 Patrick Wainaina, Jungle Nuts, Kenya

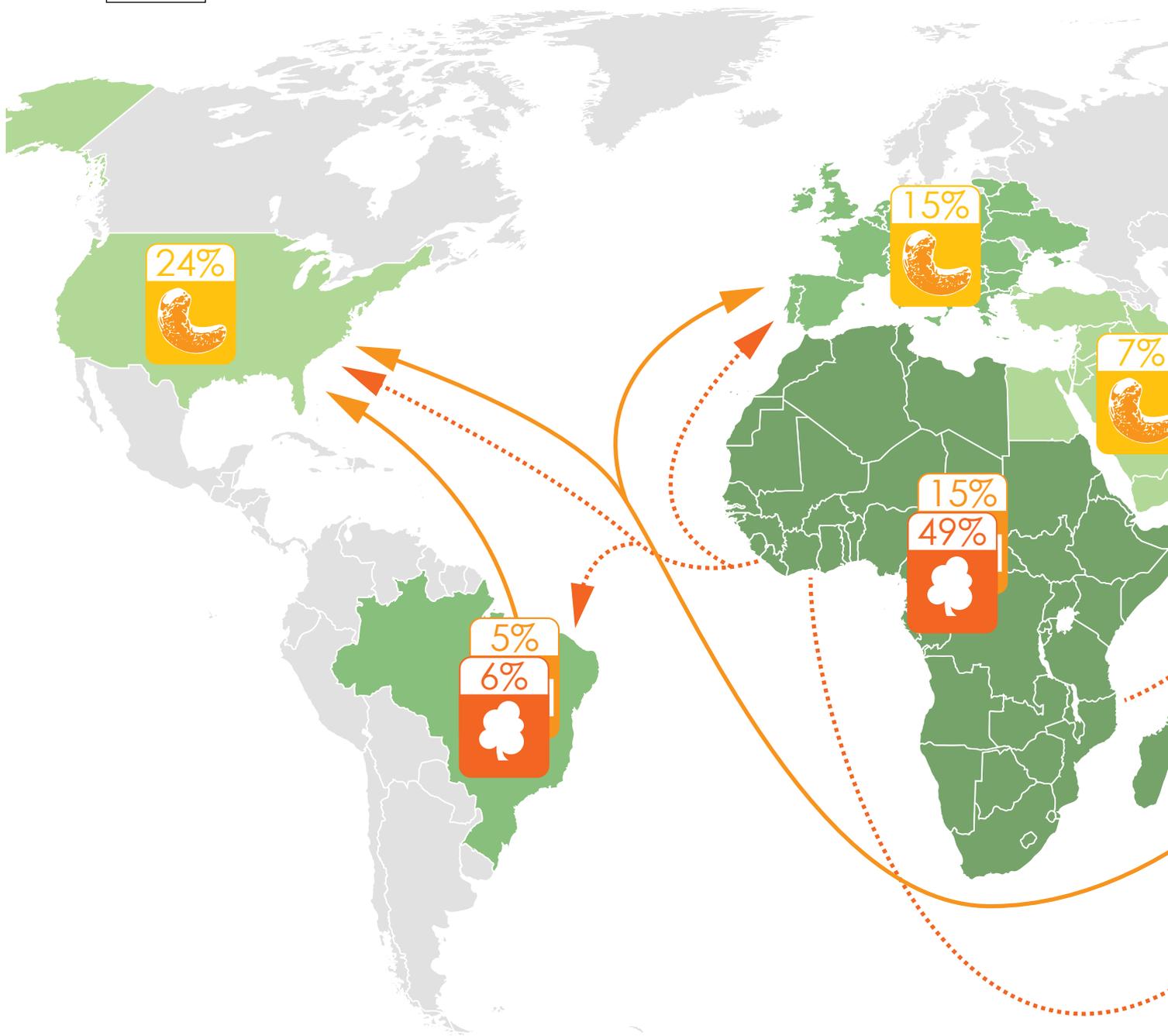
Advisory Board

USAID, GIZ, Intersnack Group, Kraft Foods, Olam, Bill and Melinda Gates Foundation





World Cashew Map



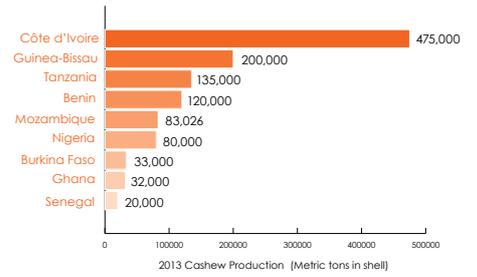
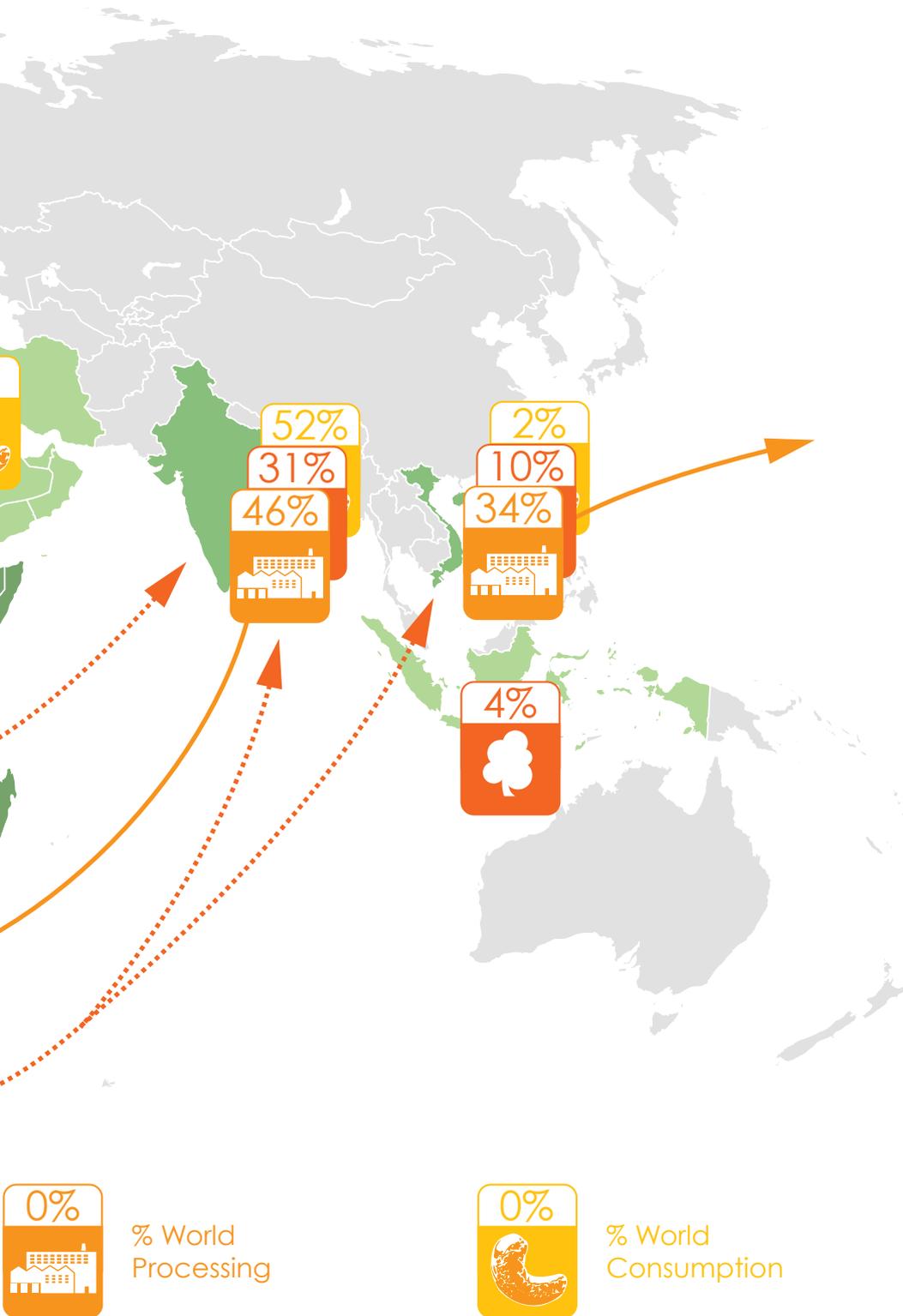
Raw nuts shipped



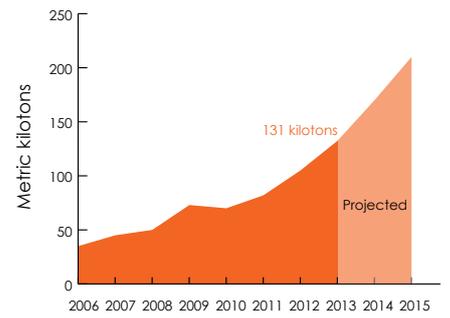
White kernels shipped



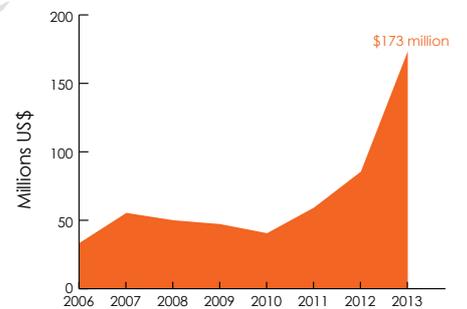
0%
% World
Production



Cashew production in Africa



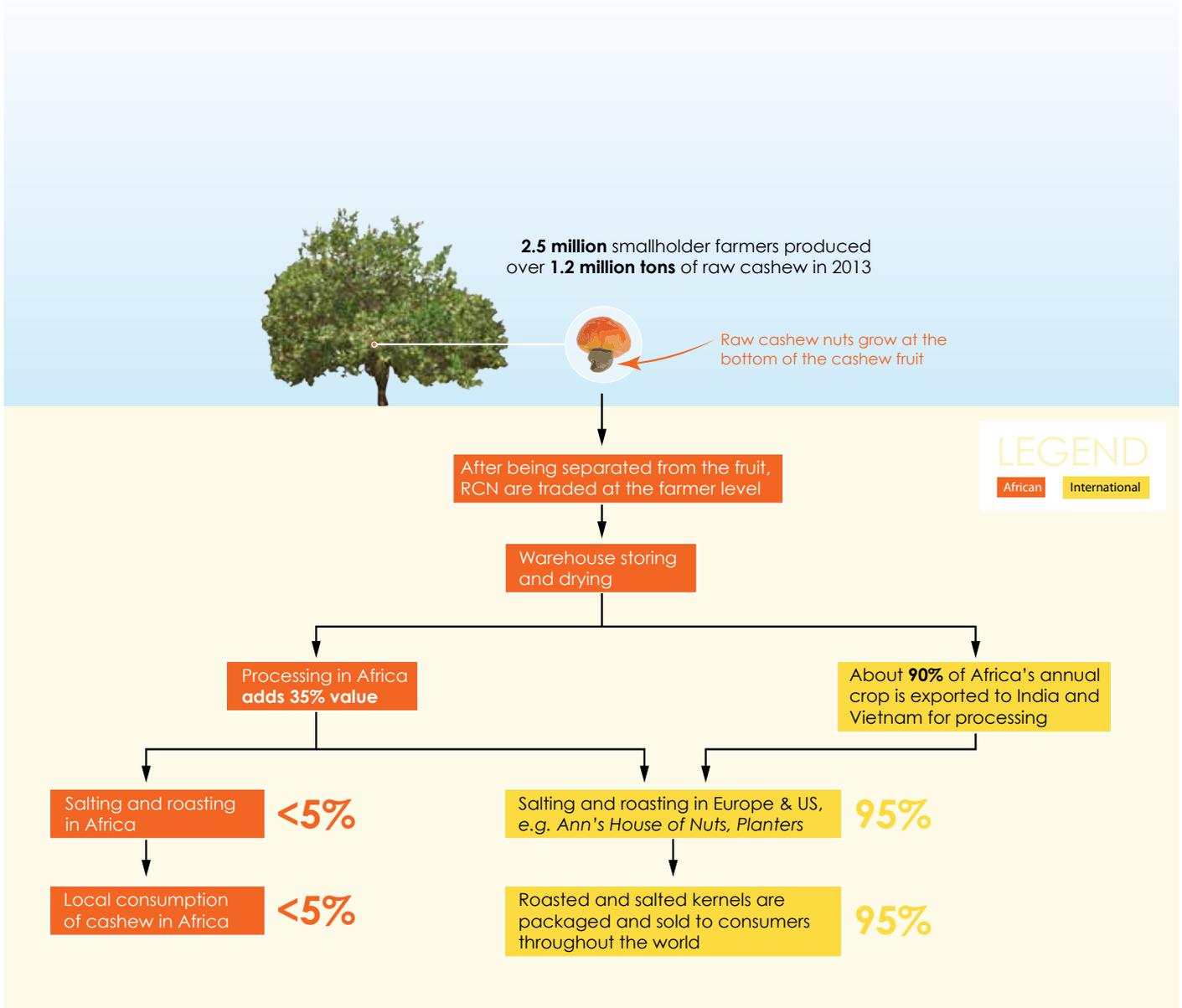
Raw cashew nuts processed in Africa



Value of Kernels Exported from Africa

From Seed to Snack:

Components of the Cashew Value Chain



The cashew industry is gradually making its way from an emerging to an established sector in Africa's economy.

With activity concentrated mostly in East and West Africa, cashew business is attracting increasing interest by Brazilian, European, and American investors.

The continent has begun to capture the value of its raw nut production by developing processing capacity in East and West Africa. The industry's great potential, however, remains largely untapped – currently, West Africa processes around 7% of the raw nuts produced in the region, and East Africa processes only 22%. Increased processing in Africa would add tens of thousands of jobs and generate hundreds of millions of dollars in revenue for the continent. It is estimated that each \$1,000 of cashew sales creates 120 jobs as

well as an additional \$1,430 in the local economy via a multiplier effect. Increasing African RCN processing by even 25% would create more than \$100 million in net household income.

Almost 90% of raw cashew nuts currently processed outside Africa are exported primarily to India, Vietnam, and since 2011, Brazil. There, the nuts are processed and then sold to European and North American roaster or retailers, who then distribute them to consumer markets.

Africa is now producing 49% of the world's raw nuts, and businesses, governments, and international organizations now see the positive impact of supporting processing on the

continent. In 2013, processing volumes in Africa increased to 130,000MT – triple the level of 35,000MT observed in 2006, when ACA first began monitoring processing.

This growth has resulted in benefits all along the value chain. Since 2006, the ACA has facilitated investments across Africa that have created more than 16,000 jobs in cashew processing – most of which are filled by young women in rural areas where poverty is most endemic.

In 2013, ACA facilitated \$69.9 million in new investments in cashew processing and nearly \$100 million in cashew kernel exports from Africa.

PRODUCTION

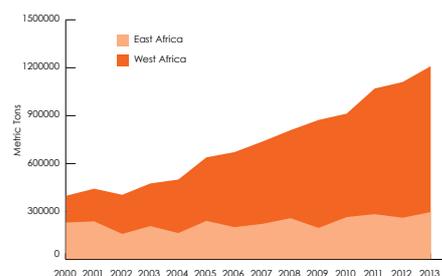
Cashew trees originate from northern South America although they now grow in tropical regions throughout the world, with the largest concentrations found in Brazil, India, Vietnam, Indonesia, as well as countries in West, East, and Southern Africa. The English name “cashew” actually derives from the Portuguese name for the nut, “caju,” which in turn derives from the indigenous Tupi name, “acaju.” In Africa, cashew grows throughout Western Africa as well as in Tanzania, Kenya, and Mozambique, and Zambia in Eastern Africa.

Africa’s two million smallholder cashew farmers produce about 48% of the world’s cashew crop – and the cashew sector as a whole provides income to about 10 million people on the continent.

Between 2000 and 2013, production of cashews in Africa has more than doubled, from around 400,000MT to an estimated 1,280,200MT in 2013. The largest producing countries include

Côte d’Ivoire (470,000 MT), Guinea-Bissau (200,000 MT), Tanzania (135,000 MT), and Benin (120,000 MT). Growth has been particularly strong in West African countries, which today produce more than 80% of the African crop. East and southern African countries such as Tanzania and Mozambique have a longer-standing history in the cashew business and are more experienced in cashew processing.

The cashew tree starts to bear fruit after a 3-4 year gestation period, although its peak production does not begin until 10 years after planting. After this, it will continue to produce for 25-30 years with a substantial yield decline after 30 years. The fruit of the tree is the kernel enclosed in a nut, which is attached to an apple-shaped ‘false fruit’. When the cashew apple falls down, farmers collect it and detach the nut from the apple. The nuts are sold to exporters or processing centers by local traders.

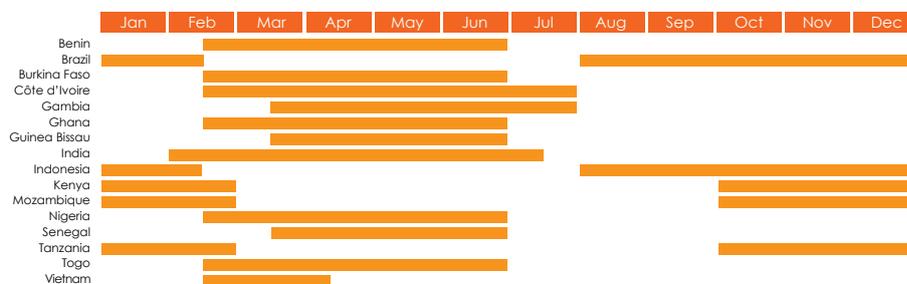


Cashew produced in East and West Africa

Given the general upward trend cashew nut prices have followed over the past years, smallholder farmers in Africa are likely to plant more cashew trees, further increasing production yields. Currently, productivity, or yield per tree, is relatively low in Africa compared to South Asia (1.5-4kg/tree versus 7-11kg/ tree). Better agricultural and post-harvest practices could greatly improve the farmers’ return on the crop.

HARVEST

Throughout most of the year, smallholder farmers collect cashew nuts in one of the major producing regions in Africa. In West Africa, the season lasts from February to June – Nigeria and Benin’s peak starts early, while Guinea-Bissau finishes the harvest in June. In East and southern Africa, harvesting begins in mid-September and lasts through late January. The average West African farmer household collects between 500-1,200kg of raw cashew nuts. The nuts are sold to consolidators, who then sell to exporters, sometimes via other intermediaries.

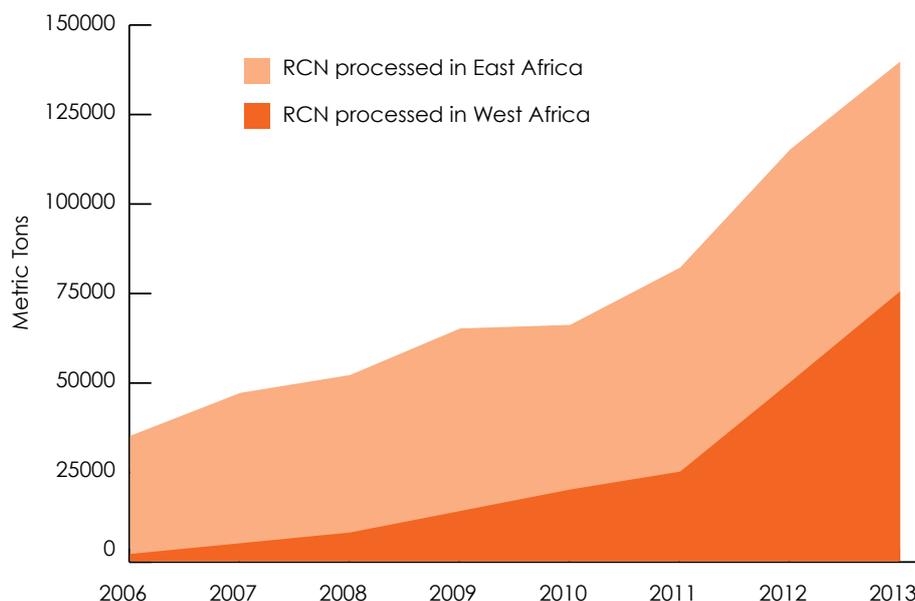


Cashew harvesting seasons

PROCESSING

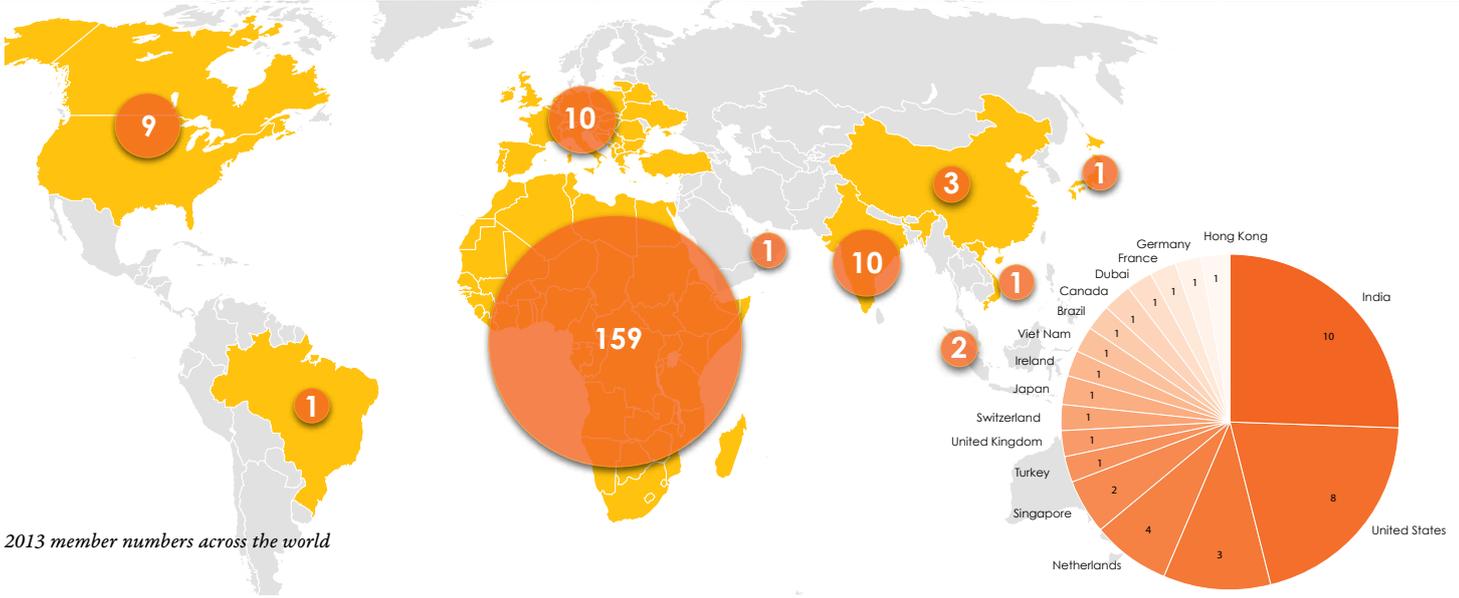
African cashew is either locally processed or exported for processing through traders. Shelling can either be done manually or by mechanization. Most of the small-scale processors in Africa practice manual shelling, while the larger plants tend to have mechanized facilities. After shelling, the kernel is still covered with the testa. To facilitate its removal, the kernels are dried. This causes the kernel to shrink, which allows the testa to be more easily removed. The testa is removed in the process known as peeling, which is done by hand or peeling machines. Kernels are then classified into one of 26 grades according to size, color and condition.

Processing cashew is labor-intensive, so it has the capacity to generate employment for large numbers of people for shelling, peeling and grading the nuts. An average-sized processing plant, which can process four MT of raw cashew per day, is estimated to employ no less than 200 workers. Access to finance is a key constraint to the growth of the processing industry in Africa. Because of the seasonality of the crop, a processor requires large amounts of liquidity during the harvest season to buy and store an entire year’s stock of raw material for processing. Banks in Africa focus mainly on financing short-term raw nut trade transactions instead of year-long processing of cashew nuts.



RCN processed in East and West Africa (estimation)

ACA in Review: 2013 Activities & Achievements



2013 member numbers across the world

Member representation from overseas

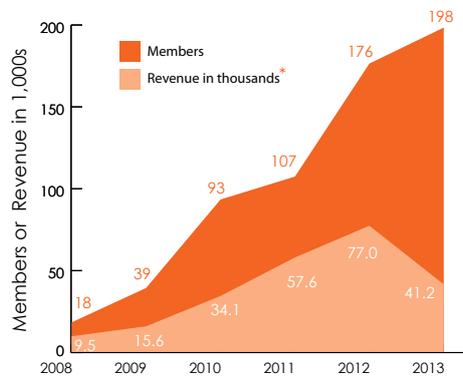
MEMBERSHIP

In 2013, ACA saw a growing number of members from all aspects of the international cashew value chain.

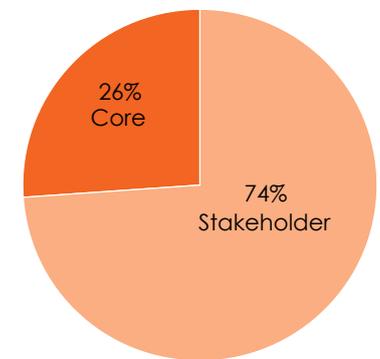
- 13% increase in **total** memberships: 198 members, 176 in 2012
- 40% increase in **new** memberships: 144 new members, 98 in 2012
- Total revenue – \$61,500

ACA distinguishes between **Core** and **Stakeholder Members**:

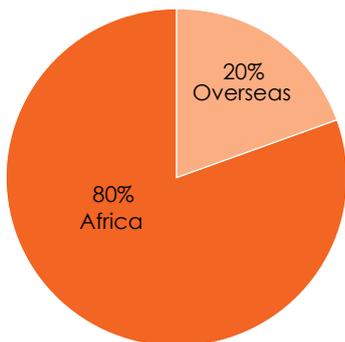
- **Core Members** are private companies registered in Africa
- **Stakeholder Members** are private companies registered overseas along with public agencies in Africa and overseas



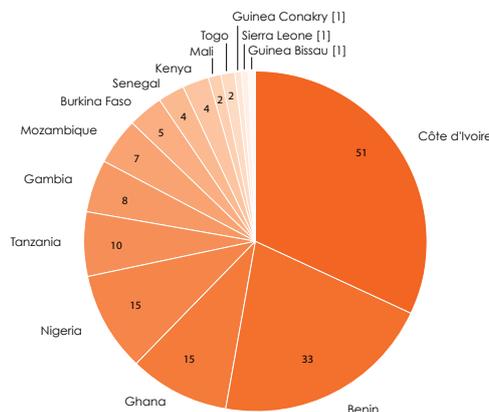
Membership growth



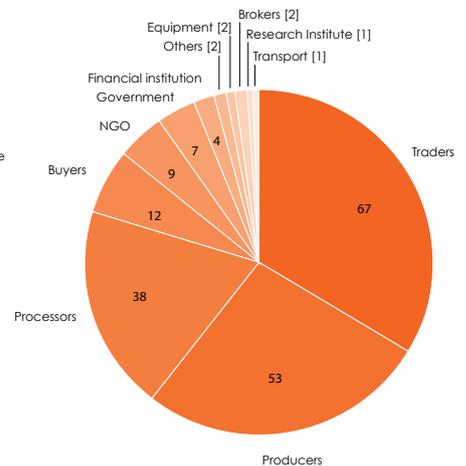
Core vs Stakeholder membership



Members from Africa vs Overseas



Member representation in Africa



Members by field

*Increase in farmer memberships (29 in 2012), paying \$200; Prepayments for next year renewals not counted for this year as has always been the practice; Prepayments made this year were counted as part of last year's revenue

VALUE CHAIN & GAINS!

NOW IN GHANA!

ACA World Cashew Festival & Expo 2013
Accra, Ghana
16-19 September 2013

The 2013 conference in Accra, Ghana, was a very successful event with 364 registered participants from 32 countries. Under the theme “Value Chain & Gains,” the conference gave participants the opportunity to explore untapped potential in the cashew industry with over 70 speakers, presenting in 20 theme-specific workshops.

The ACA conference is a key starting point for buyers and investors interested in entering the African cashew sector, as networking

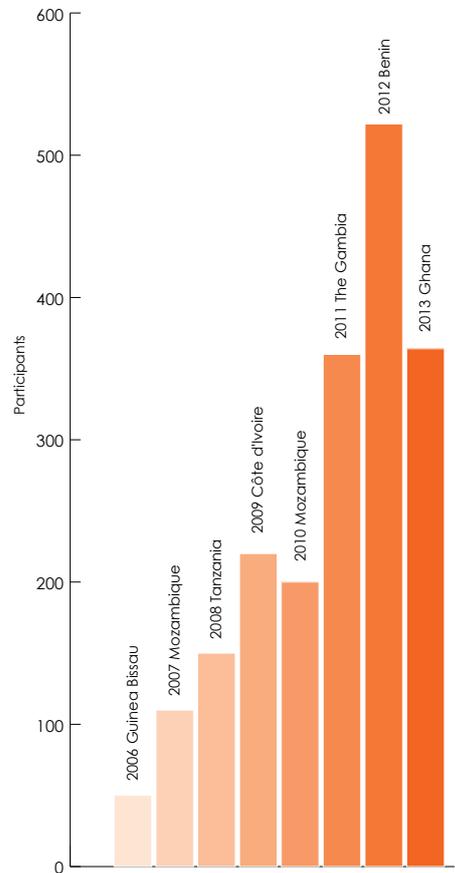
throughout the event and hundreds of tailored Business2Business meetings offer market linkages in the most direct form. The 3rd World Cashew Expo showcased new processing technologies from India, Sri Lanka and Great Britain as well as the products and services of 15 businesses along the cashew value chain, including farmer cooperatives, processors, machinery and service providers, and national associations.

What Delegates Said About the 8th Annual Conference

“The ACA Annual Conference is something we put on our agenda every year. It now attracts members from other origins, so when I’m there I can meet with ten or fifteen major suppliers of cashew around the world saving me time and effort.”
– International buyer in Ghana

“I attend the conference to learn about new trends and technologies. At the World Cashew Expo I found new equipment and other solutions for the future of my company.”
– Processor from Benin

“The best part of the conference is the opportunity to meet so many different people from my industry – I have formed partnerships that I never expected.”
– Cashew processor from Africa

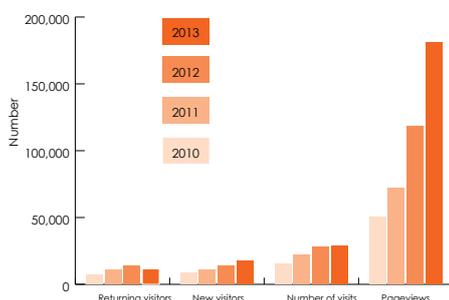


COMMUNICATIONS

ACA Objective: Disseminate information and promote ACA through:

Website

- Regular stories on ACA activities and cashew industry news
- Weekly updates on RCN and kernel prices for ACA members
- An upgraded market information system now features currency exchange rates, freight rates, RCN, CNSL, shell and kernel prices from Africa, India, Vietnam, and Brazil, as well as market analysis from ACA's network of experts.



ACA website statistics

Publications

In 2013, ACA continued producing up-to-date reports on both organizational activities and the African Cashew Market. Apart from a brief break during a lull in the cashew seasons in the continent, the ACA produced the *AfricashewSplits*, a market report with the latest crop and price information from all African cashew producing countries, on a weekly basis and delivered this information directly into the inboxes of subscribers. In 2013, all ACA members benefited from Monthly market analysis, which were completed by an industry expert and which included not only a global outlook, but also country updates with the latest market trends. Overall, the ACA Market Information System was strengthened during the year with expanding partnerships for shared industry knowledge and a new database which stores past and present cashew prices from all different market levels, countries, and qualities.

In 2013, the African Cashew Alliance produced **"Unshelling Cashew: Improving Livelihood"**, a film which details how the ACA works along the cashew value chain, and specifically with cashew processors. It was premiered at the ACA World Cashew Festival and Expo in Accra and produced in all three languages of the ACA: English, French, and Portuguese.

Social Media



458 Likes

110%

increase over 2011



293 Followers

63%

increase over 2012



18 Videos

22,801 views

78%

increase over 2012



ADVOCACY AND PARTNERSHIP FOR CASHEW

ACA objective: Partner with 12 National Cashew Associations by 2015

■ **2013 Status: 3 partnership agreements signed**

ACA partners with national and international institutions to promote cashew business by improving the policy environment for cashew business, promoting cashew consumption, facilitating regional trade, supporting investments and mobilizing resources for the industry. From 2006-2012, ACA gathered more than 3,000 public and private stakeholders in workshops and conferences discussing cashew-specific issues

Highlights

- 3 Partnership agreements focused on promoting national cashew industries and facilitating market-knowledge sharing to strengthen ACA Market Information Systems:
 - AGA: Alliance Guinéenne de l'Anacarde
 - CoNEC: Conseil National des Exportateurs de Cajou
 - RONGEAD: French NGO established in Cote d'Ivoire and Burkina Faso

PROCESSING SUPPORT AND BUSINESS ADVISORY

ACA Objective: 200,000MT cashew processed in Africa by 2015

■ 2013 Status: 130,000MT processed

The services of ACA experts are a valuable resource to all stakeholders in the cashew industry, from established processors to players new to the industry. Through personalized packages, ACA provides business advisory, technical assistance, capacity-building trainings, access to financial facilitation, and crucial linkages to ensure cashew businesses operate, grow, and expand efficiently.

We offer

Business Advisory Services

- Advice and training on financial and operations management
- Assistance in hiring and training workers in specialized skills
- Trainings to processors for scale and capacity improvement

Investment Facilitation

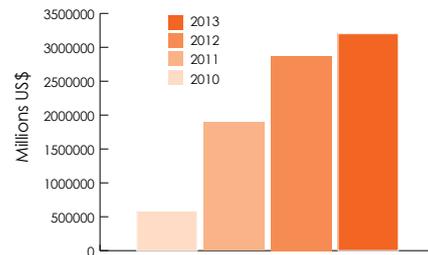
- Advice on choosing suitable processing equipment and technology
- Support in selecting site, installing equipment, and designing operations
- Information on regulations and incentive schemes
- Linkages to government agencies, service and raw material suppliers

Access to Finance

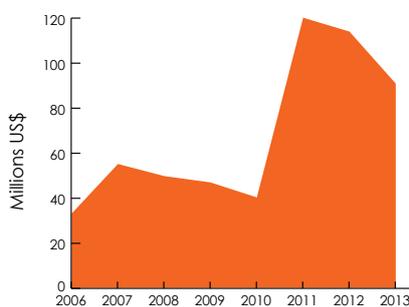
- Support in submitting credit-worthy business plans and loan applications
- Banker trainings in specifics of cashew financing
- Partnerships with financial institutions for cashew financing

2013 Results

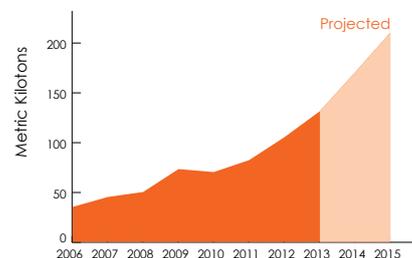
- 131,000 tons of RCN processed in 2013
- Installed capacity of ACA members reached 262,000 tons by late 2013
- \$191.4 million facilitated in kernel exports by African cashew processors in 2013
- \$78.4 million in new investments and working capital facilitated by ACA member countries in 2013
- \$263,000 in loan disbursements to new cashew processors via direct assistance of ACA in 2013
- \$46K raised as Biz Advisory revenues from consulting services delivered to various companies in 2013



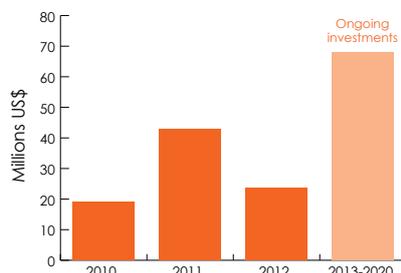
Loans facilitated



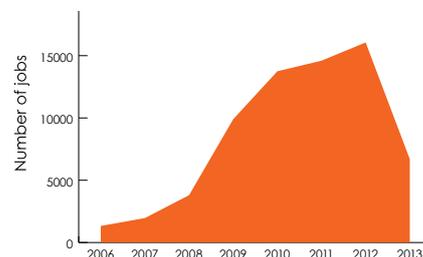
Total sales facilitated



Raw Cashew Nuts processed



Investment facilitated by ACA and Partners



Processing jobs created





ACA QUALITY AND SUSTAINABILITY SEAL



In 2013, the ACA Seal Program expanded to reach more than double the number of processors it included in 2012. Anatrans (Burkina Faso), Equatorial Nuts (Kenya), Jungle Nuts (Kenya), and Cajou Espoire (Togo) all became Seal-approved during the year, increasing the number of Seal-approved factories from two to six. The total volume of seal kernels produced in 2013 was 15,300 MT.

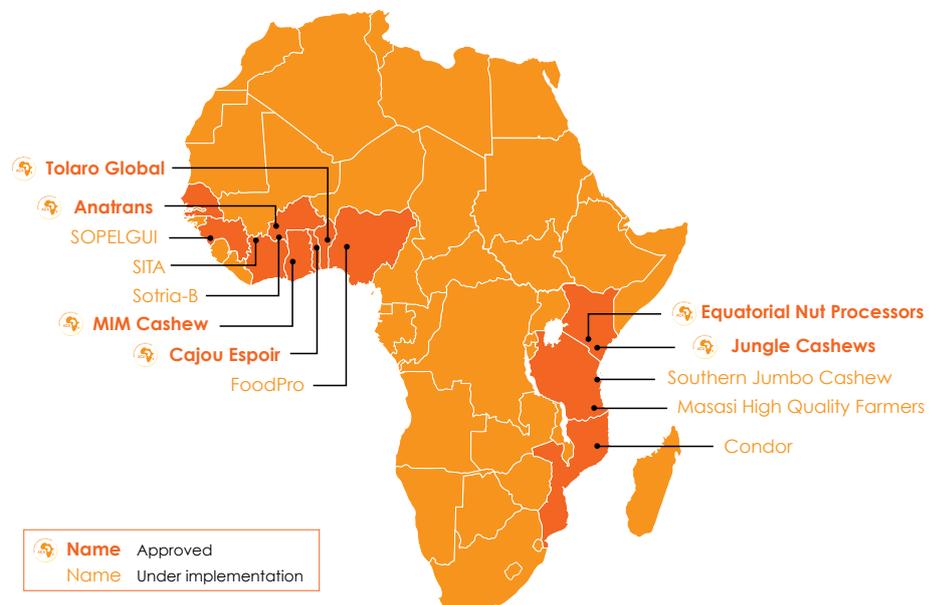
The ACA Quality & Sustainability Seal is an industry-supported mark that signals the processor's compliance with international food safety, quality, and social standards. The expanding implementation of the ACA Seal in East and West Africa indicates the Program's success across ACA member countries. At the end of 2013, seven processors in East and West Africa were in the implementation phase of the program

In 2013, ACA conducted two buyer visits, one with experts from Intersnack to promote the program and one with SLD commodities, a potential buyer from the United States. The ACA Seal Team visited a total of eight factories during the year in Cote d'Ivoire, Burkina Faso, and Ghana, to provide on-the-spot technical assistance and advisory.

In 2013, the ACA Seal Program underwent its first third-party audit of a Seal-approved factory. The audit was performed by bureau veritas, who had the objective to benchmark the ACA Seal Program with international food safety standards, specifically ISO 22000. Observations from the third-party audit led to the revision of some procedures of the Seal program.

With the collaboration of Intersnack, the ACA organized a market visit to the European market by the ACA Seal coordinator. The objective

of this visit was to bring into perspective the dimension of cashew processing and roasting in the European market, including consumer expectations and quality issues that roasters are looking out for with regards to kernels received from different parts of the world. The visit also granted the Seal coordinator the opportunity to have an inside look at sustainability labeling in the European market. Factories visited included the Intersnack factory in Doetichem, Holland and Felix Factory in Olsberg, Germany.



ACA Seal approved companies

2013 Financial Highlights

BUDGET 2013

REVENUE (A):	Bal. 2012 (US\$)	2013 Cash receipts (US\$)
USAID GDA	0	590,000
ACI-GIZ	0	73,000
PRIVATE SECTOR SUPPORT & SERVICE REVENUE	167,000	762,000
TOTAL CASH REVENUE (A)		1,592,000

EXPENDITURE (B):		
USAID GDA		590,000
ACI-GIZ		73,000
PRIVATE SECTOR SUPPORT & SERVICE REVENUE		781,000
TOTAL EXPENDITURE (B)		1,444,000

CASH AND CASH EQUIVALENT (A-B)		148,000
---------------------------------------	--	----------------

PROJECTED BUDGET 2014 (US\$)

REVENUE (A):	Bal. 2012 (US\$)	2013 Cash receipts (US\$)
USAID GDA	0	627,000
ACI-GIZ	0	105,000
PRIVATE SECTOR SUPPORT & SERVICE REVENUE	148,000	861,000
TOTAL CASH REVENUE (A)		1,741,000

EXPENDITURE (B):		
USAID GDA		627,000
ACI-GIZ		105,000
PRIVATE SECTOR SUPPORT & SERVICE REVENUE		847,000
TOTAL EXPENDITURE (B)		1,579,000

CASH AND CASH EQUIVALENT (A-B)		162,000
---------------------------------------	--	----------------

2013 ACA Members

BENIN

ACTS (Affordable Commodities Trading Services)
Afokanta
Agropole
Agrotec Sarl
Benkan Group
BPS INDUSTRIE
BV shipping
ECOWAS-TEN
Ets Afracog
Ets DEO-GRATIAS
Ets. d'Oeil Kake iv
FENAPAB
Fludor Benin SA
GAPA Atacara Donga
GAPA-Borgou Alibori
GCG
Group Koul
Nad & Co. Industries
ORI Sarl
SITAB
SNV
SOBOHMI
SOCAFA SARL
SOFBECI
Ste Agrotec Benin Sarl
Ste l'Aiglonn- SA
Ste Otimi Adjimoti Fabi Sarl
Sun Flavour
SWCM SA
Tolaro Global
Travaux Unifers Sarl
URPA-AD
URPA-ZC

BRAZIL

IRACEMA

BURKINA FASO

Anastrans
Gebana Afrique
Union des Groupements des Producteurs Di Anarcade
Union Provinciale Producteurs Di Anarcade
Union Regionale de Producteurs Di Anarcade des Hauts Bassins

CANADA

MARANIL Services International Inc

CHINA

Junan Xian Xiangsheng
Ningbo Yuyao Cashewnut Co., LTD
Shanghai Huanxin Machinery

COTE D'IVOIRE

2 CPAT
AEC-CI
AFRECO
Africajou
Afrique Agri Industrie
Agribusiness Company

ARECA-CI
Asia Commodities

CABN

Cajou De Faso

CAPAB

CAPI

CAVABAN

CIPA Sarl CI

CNPK

COCOPRAGEL

CODEPAK

COLAS

COOPAGY

COOPAK

COOPCO

Cooperative Wongnon Inter

Cooperative General Sepingo

Cooperative Vehekla

COOPRADI

COOPRAK

COOPRAMOVIT

COOPRANA

COPABO

COPAMA

COPAS

COSAMA

CPR-CANAAN

EBOYEKUN

ECAB

ECOPAK

ENTENTE

Ets Fatme

Farm Invest

JIC SARL

KASSOUTRI

L'Anacadier

LEMISSA

Oikocredit

Ordda

Sita SA

Sobery

Sudindustries

UCOPAK

UPA-CI

YEREDON

DUBAI

Al Keddah Trading Co

FRANCE

Responsability

GAMBIA

Cashew Gam

Celine Cashew Shop

COMAFRIQUE

Federation of Gambia Farmers

IRD Gambia

Jawneh Family

Sara West Africa (Sara Trading)

TATA Messiri

GHANA

Black Star Foods

Cashewking

CTC Ghana

Delmas Shipping

EI-ROI Enterprise

Gensap

Kany Corporation

Maviga Ghana

Mim Cashew

Rhema Trading

Sika Aba

SITOS Commodities Ghana

Technoserve

Usibras Ghana LTD

WAML

GUINEA CONAKRY

Sopelgui Agro Industries

GUINEA BISSAU

West Africa Development Organization

HONG KONG

KEHTON

INDIA

3F Group

Buddhi Industries

Empress Agro

K. Gopinathan Nair & Co

Nut Trading Cooperation

Radson Exports

Rajkumar Impex

Samsons Trading Co PVI LTD

Sunimpex LTD

Vijay Impex

IRELAND

Self Help Africa

JAPAN

Blaxton Corporation

KENYA

Afrimac

Burraq Nuts & Dry Fruit

Equatorial Nut Processors

Jungle Nuts

MALI

Association des Chercheurs et Producteurs du Mali

Compagnie commerciale du Mali SARL

MOZAMBIQUE

Abt Associates (AgriFUTURO Project)

Caju Ilha

Calipso LDA

CCIAS

Condor Caju

Condor Nuts

INCAJU

NETHERLANDS

Fair Match Support

GTA

IDH

Intersnack Group

Trade and Development Group

NIGERIA

Century Export Limited

Earthlords Realities LTD

Esteema Diamonds

FoodPro LTD

Havilla Global Services Limited

Kogi Women Empowerment Network

NCAN

NECO

NEPC

Nurraj International

RMRDC

Samus Farms

Universal Quest Nigeria Limited

Wakman

WEHSAC NIG LTD

SENEGAL

Casaamande

COPROCA

PADEC

Sabonmina

SIERRA LEONE

Sierra Leone Produce Marketing Co. LTD

SINGAPORE

Olam International

Pargan Singapore

SWITZERLAND

LBNuts

TANZANIA

Agrofocuz Tanzania LTD

Cashewnut Board of Tanzania

Export trading (agri commodities)

Gefu Agro Mart Company Limited

Masasi High Quality

Naliendele Agricultural Research Institute

NMB Bank Tanzania

Pace Tanzania

Selam LTD

Southern Jumbo Cashewnuts LTD

TOGO

Cajou Espoir Tchamba

Majestar Togo Sarl

TURKEY

Toyart LTD

UNITED KINGDOM

Metal Solution LTD

UNITED STATES

Andalucia Nuts, Inc

Cashew International Inc.

Costco

International Marketing Systemes LTD

Kraft Foods

JB Sanfillipo

Red River Foods, Inc.

Richard Franco Agency

VIET NAM

Long Son Joint Stock Company

2013 Advisory Board Members



2013 by the numbers

198 Core and Stakeholder members

364 Annual Conference participants

Represented in **15** countries in Africa

13 processors in ACA Seal program

\$90M cashew sales facilitated

181,204 website pageviews

www.africancashewalliance.com

[facebook.com/africancashewalliance](https://www.facebook.com/africancashewalliance)

twitter.com/africancashewalliance

[youtube.com/africancashewa](https://www.youtube.com/africancashewa)

African Cashew Alliance Secretariat, Jubilee House, 4th Street, Kuku Hill, P.M.B. 35A, Osu, Accra, Ghana